

“gating” defect. Following initial marketing for only G551D patients (5% of all CF patients), the U.S. Food and Drug Administration (FDA) approved ivacaftor for use in patients carrying other *CFTR* mutations that confer gating defects corrected by ivacaftor *in vitro*.

■ PRINCIPLES OF DOSE SELECTION

The desired goal of therapy with any drug is to maximize the likelihood of a beneficial effect while minimizing the risk of ADRs. Previous experience with the drug, in controlled clinical trials or in postmarketing use, defines the relationships between dose or plasma concentration and these dual effects (Fig. 67-1) and has important implications for initiation of drug therapy:

1. *The target drug effect should be defined when drug treatment is started.* With some drugs, the desired effect may be difficult to measure objectively, or the onset of efficacy can be delayed for weeks or months; drugs used in the treatment of cancer and psychiatric disease are examples. Sometimes a drug is used to treat a symptom, such as pain or palpitations, and here it is the patient who will report whether the selected dose is effective. In yet other settings, such as anticoagulation or hypertension, the desired response can be repeatedly and objectively assessed by simple clinical or laboratory tests.
2. *The nature of anticipated toxicity often dictates the starting dose.* If side effects are minor, it may be acceptable to start chronic therapy at a dose highly likely to achieve efficacy and down-titrate if side effects occur. However, this approach is rarely, if ever, justified if the anticipated toxicity is serious or life-threatening; in this circumstance, it is more appropriate to initiate therapy with the lowest dose that may produce a desired effect. In cancer chemotherapy, it is common practice to use maximally tolerated doses.
3. *The above considerations do not apply if these relationships between dose and effects cannot be defined.* This is especially relevant to some ADRs (discussed further below) whose development is not readily related to drug dose.